



Job Title:

Commercial Data Analyst

Our Company

Groupama is one of the key players in the Greek insurance market and operates as a multi-line insurer, meeting the needs of more than 275,000 customers across Greece. The company's long history reflects its clients' recognition of its reliability, expertise, and high-quality services. Groupama continues to strengthen its position through professionalism and a strong sense of responsibility, not only toward its customers but also toward its employees. For this reason, the company has been certified as a Top Employer in Greece and has been distinguished for three consecutive years as one of the Best Workplaces in the country.

About The Role

As a Commercial Data Analyst, you will have access to sales data and you will be responsible for the data analysis process. The main purpose is to draw up conclusions and to compile regular or ad hoc reports based on findings, in order to make significant contribution to our Company's key strategic decisions.

Key Responsibilities

- Daily monitoring and analyzing sales data
- Create reports to support the Management Team, Commercial Division & Sales Offices
- Follow up Sales KPI's according to data analysis
- Follow up Critical Commercial agreements & Incentives
- Extract data from MIS, into BI tool
- Collaborate with MIS team to follow annual targets
- Forecast and follow up the Commercial budget

Knowledge, Skills and Experience

- Bachelor's degree in Mathematics, Statistics or Economics
- A Master's degree in Business Administration will be considered as an asset
- 2-3 years of professional experience in relevant field
- Expert knowledge of Excel and Power BI
- Ability to work on SQL & R
- Excellent knowledge of the English language (oral & written)
- Proactive, analytical mind with abstract thinking
- Strong organizational, time management and problem-solving skills with attention to detail

What we offer

The opportunity to join a reputable and long-established insurance company, proudly recognized as a Top Employer in Greece. We provide a competitive salary and benefits package, a collaborative work environment and real opportunities for professional growth and career advancement.

If you are a motivated and ambitious professional looking to make an impact, we would love to hear from you!